ľ	icome and Documentat	ion Matrix
	ome guidance: 7 CFR 3555, Sections	
This matrix cannot cover even to use sound judgment to mak	y income/asset type, employment scena e an accurate and dependable analysis o .152(b)(5) and Attachment 9-D.	ario, etc. USDA requires approved lenders of income per 7 CFR 3555.152. Exclusions
	Considerations for Income Ca	
<ul> <li>Annual and adjusted annuhousehold members, not</li> <li>Annual income is calcula household composition.</li> <li>Include only the first \$48 a spouse of an applicants</li> <li>Income from assets that r income.</li> <li>Repayment income calcut that meet the minimum radependable income by th</li> <li>Income used in repayment the mortgage.</li> <li>If the income is tax exem</li> <li>"Documentation Source of otherwise stated. Lender income calculations.</li> </ul>	0 of earned income from adult full-time in annual and adjusted annual income. neet the criteria of Section 9.4 must be in lations include the income sources of the equired history identified in this matrix e approved lender. It income calculations must be confirmed pt, it may be grossed up 25 percent for in Options'' lists eligible documentation. E is must obtain and maintain documentation	I eligible income sources from all adult in income verifications, documentation, and e students who are not the applicants, or included in annual and adjusted annual he applicants who will be parties to the note and have been determined to be stable and ed to continue a minimum of three years into repayment income. Every item listed is not required unless ion in the loan file supporting the lender's
Income Type	Annual Income	Repayment Income
Adoption Assistance or Subsidy	If the income will be received in the ensuing 12 months, include the first \$480 of adoption income or subsidy assistance for each grantee.	<ul> <li>Required History: None, the income must be received at the time of submission to the Agency.</li> <li>Lenders must document: <ul> <li>The applicants are currently receiving the income; and</li> <li>The amount of the income received each month.</li> </ul> </li> <li>Benefits that do not include expiration dates on the documentation will be presumed to continue.</li> </ul>

- Benefit/Award letter to document the amount and duration of payments.
- Online payment schedule from the Agency, bank statements, etc.
- Federal income tax returns or IRS tax transcripts with all schedules.

Income Type	Annual Income	Repayment Income
Automobile Allowance	Include amounts documented on the pay statements as taxable gross earnings that will be received in the ensuing 12 months.	Required History: Two years Continuance: Income will be presumed to continue unless there is documented evidence the income will cease. The full amount of the expense allowance may be included. Refer to Chapter 11 for additional guidance when there is a monthly debt associated with the income (such as a car payment).
•	ent(s). employer to state terms and duration of s or IRS tax transcripts with all schedule	
Base Wages (Hourly or Salary) Full or Part Time	Include amounts received before deductions for payroll taxes, insurance, etc. Include amounts that will be received in the ensuing 12 months. Exclusions may apply under 7 CFR 3555.152(b)(5).	Required History: One year Income must be received at the time of submission to the Agency. The one year of required history may be met through a combination of employers,

- Paystub(s)/Earning statement(s).
- W-2's.
- Written Verification of Employment (VOE) or electronic verifications.
- Federal income tax returns or IRS tax transcripts with all schedules.
- Section 9.3E provides additional information on employment verification options.

Boarder IncomeIneligibleIneligibleGuaranteed loans are for the purchase of a primary residence. Boarder income refers to rental income received from an individual renting space inside the dwelling, thus making the property income producing. The financing of income producing purpose for the SFHGLP.Include amounts that will be received in the ensuing 12 months based on employment verifications. Exclusions may apply under 7 CFR 3555.152(b)(5).Require or simil Underw for the c earning decrease income be analy once amounts	ment Income
received in the ensuing 12 months based on employment verifications. Exclusions may apply under 7 CFR 3555.152(b)(5). Underw for the c earnings decrease income be analy once an	le
dependa Contine to contine	ed History: One year in the same, ar, line of work. riters must analyze bonus income current pay period and YTD s. Significant variances (increase o e) of 20 percent or greater in from the previous 12 months mus vzed and documented (e.g. paid nually, paid monthly, etc.) before ring the income stable and ble. <b>Hance:</b> Income will be presumed nue unless there is documented e the income will cease.

- Written VOE or electronic verifications.
- Federal income tax returns or IRS tax transcripts with all schedules.
- Section 9.3E provides additional information on employment verification options.

Capital Gains	Include amounts that will be received in the ensuing 12 months. Exclusions may apply under 7 CFR 3555.152(b)(5).	<b>Required History:</b> Two years Lenders must analyze the previous two years of capital gains income. An average of the previous two years may be logical, or if the current year was 20 percent less than the previous year, the lesser must be utilized.
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- Federal income tax returns or IRS transcripts with all schedules.
- Evidence of additional property or assets retained by the applicants through title, bank statements, etc.

Income Type	Annual Income	Repayment Income
Income Type Child Support	Annual Income Include amounts that will be received in the ensuing 12 months. Exclusions may apply under 7 CFR 3555.152(b)(5). Legally enforceable payments that have not been received may be excluded when payments are not received for an extended time and a reasonable effort has been made to collect them through the official entity responsible for enforcing such payments.	Repayment IncomeCourt Ordered Payments:Required History: Six monthsChild support that meets the minimum history, but the payment amounts are not consistent, must use an average consistent with the payor's current ability/willingness to pay.Voluntary Payment Agreements:Required History: One yearChild support that meets the minimum history, but the payment amounts are not consistent, must use an average consistent with the payor's current ability/willingness to pay.

### **Documentation Source Options:**

- Final divorce decree, legal separation agreement, or court order (front and pertinent pages) to document the amount and timeframe of the obligation.
- Evidence of timely receipt/consistent amount for required history: bank statements, canceled checks, deposit slips, tax returns, etc.

Commission	Include amounts that will be received in the ensuing 12 months.	<b>Required History:</b> One year in the same, or similar, line of work.
	Exclusions may apply under 7 CFR 3555.152(b)(5).	Underwriters must analyze commission for the current pay period and YTD earnings. Significant variances (increase or decrease) of 20 percent or greater in income from the previous 12 months must be analyzed and documented (e.g. variances due to seasonal/holiday, etc.) before considering the income stable and dependable.
		Continuance: Income will be presumed
		to continue unless there is documented
		evidence the income will cease.

- Paystub(s)/Earning statement(s).
- W-2's.
- Written VOE or electronic verifications.
- Federal income tax returns or IRS tax transcripts with all schedules.
- Section 9.3E provides additional information on employment verification options.

Income Type	Annual Income	Repayment Income
Contract / Employment Offer	Include amounts that will be received in the ensuing 12 months based on employment verifications.	Required History: One year The one year of required history may be met through a combination of employers, education, or military service. This history is not required to be with the same or current employer. Applicants moving to a new employer (e.g. school district, same profession, etc.) with a contract to begin employment within 60 days of loan closing may be eligible if the underwriter determines the applicants have reserves available post loan closing to cover all monthly liability payments and the new mortgage obligation until employment begins.
<ul> <li>W-2's.</li> <li>Written Verification of En</li> <li>Federal income tax returns</li> </ul>	ent contract/offer. ent(s) of current/former employer to co nployment (VOE) or electronic verificat s or IRS tax transcripts with all schedule itional information on employment veri	tions. es.
Depreciation/Depletion	The amount(s) of straight-line depreciation and/or depletion documented on acceptable IRS forms may be deducted.	Required History: Two years Continuance: These amounts will be presumed to continue unless there is documented evidence they will cease. The amount(s) of straight-line depreciation and/or depletion may be added back to repayment income.
<b>Required Documentation:</b>		
Federal income tax returns	s or IRS tax transcripts with all schedule	es.

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Income Type	Annual Income	Repayment Income
Disability Income – Long Term This section does not refer to disability income received from the Social Security Administration.	Include amounts that will be received in the ensuing 12 months. Exclusions may apply under 7 CFR 3555.152(b)(5).	<ul> <li>Required History: None, the income must be received at the time of submission to the Agency.</li> <li>Lenders must document: <ul> <li>The applicants are currently receiving the income;</li> <li>The amount of the income received each month; and</li> <li>Determine if there is a contract termination or modification date.</li> </ul> </li> </ul>
• Verification from the disa benefits, amount and freq	bility policy or benefits provider to docu uency of payments, and termination/mo s or IRS transcripts with all schedules.	
Dividends	Include amounts that will be received in the ensuing 12 months. Exclusions may apply under 7 CFR 3555.152(b)(5).	Required History: Two years
of interest, and payment a		yment purposes, including the balance, rate
Earned Income Tax Credit	Do not include	Do not include
Employee Fringe Benefits	Include amounts documented on the pay statements as taxable gross earnings that will be received in the ensuing 12 months. Exclusions may apply under 7 CFR 3555.152(b)(5).	<b>Required History:</b> One year Employer-provided fringe benefit packages documented on earning statements as taxable income may be included.
• Written VOE or electroni	employer to state terms and duration of	

- Federal income tax returns or IRS tax transcripts with all schedules.
- Section 9.3E provides additional information on employment verification options.

In come Tune	Annual Income	Denovment Income
Income Type	Annual Income	Repayment Income
Benefit/Award verification	Include amounts that will be received in the ensuing 12 months. Exclusions may apply under 7 CFR 3555.152(b)(5). employer to state terms and duration of n letter, IRS 1099, evidence of current r	
• Federal income tax returns	s or IRS transcripts with all schedules.	
Expense Allowance	Include amounts documented on the pay statements as taxable gross earnings that will be received in the ensuing 12 months. Exclusions may apply under 7 CFR 3555.152(b)(5).	Required History: Two years Continuance: Income will be presumed to continue unless there is documented evidence the income will cease. The full amount of the expense allowance may be included. Refer to Chapter 11 for additional guidance when there is a monthly debt associated with the income.
-	ent(s). employer to state terms and duration of s or IRS tax transcripts with all schedule	25.
Foreign Income	Include all wages, salaries, and additional income types that will be received in the ensuing 12 months. Exclusions may apply under 7 CFR 3555.152(b)(5).	Required History: One year (Refer to Base Wages)Continuance: Income will be presumed to continue unless there is documented evidence the income will cease.
<ul> <li>Written VOE or electronic</li> <li>Federal income tax returns</li> <li>Section 9.3E provides add</li> </ul>	s or IRS tax transcripts with all schedule itional information on employment ver	es. ification options.
Foster child or adult income	Do not include	Do not include

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Income Type	Annual Income	Repayment Income
GI Bill	Do not include	Do not include
This income source is paid directly to veterans and/or their dependents attending college or		
university for the purpose of covering tuition and related		
expenses.		
Government Benefits	Include amounts that will be	Required History: None, the income must
	received in the ensuing 12 months.	be received at the time of submission to the Agency.
	Exclusions may apply under 7 CFR 3555.152(b)(5) and	Lenders must document:
	Attachment 9-C.	<ul> <li>The applicants are currently receiving the income; and</li> </ul>
		<ul> <li>The amount of the income received each month.</li> </ul>
		Continuance: Benefits that do not includ
		expiration dates on the documentation with be presumed to continue.
Required Documentation: • Benefit/Award documenta	ation to support payment amounts and c	luration.
		1
Guardianship/Conservatorship Income	Include amounts that will be received in the ensuing 12 months.	<b>Required History:</b> None, the income must be received at the time of submission to
	Exclusions may apply under 7	the Agency.
This guidance does not apply to income earned from foster care.	CFR 3555.152(b)(5).	Lenders must document:
		• The applicants are currently receiving the income; and
		• The amount of the income received each month.
		<b>Continuance:</b> Benefits that do not includ
		expiration dates on the documentation will be presumed to continue.
Documentation Source Options:		as a court order, legal documents, or other

- Documentation to support payment amounts and duration, such as a court order, legal documents, or other supplemental information.
- ٠
- Online payment schedule from the Agency, bank statements, etc. Federal income tax returns or IRS tax transcripts with all schedules. •

Іпсоте Туре	Annual Income	Repayment Income
Housing or Parsonage Allowance	Include the amounts that will be received in the ensuing 12 months. Exclusions may apply under 7 CFR 3555.152(b)(5).	<ul> <li>Required History: One year</li> <li>The full amount of the allowance may be included. Do not offset the mortgage payment with the amount of the allowance.</li> <li>Continuance: Income will be presumed to continue unless there is documented evidence the income will cease.</li> </ul>
	ent(s). employer to state the terms and duratio s or IRS tax transcripts with all schedule	
Individual Retirement Account (IRA) Distributions	Include amounts that will be received in the ensuing 12 months. Lump sum withdrawals or sporadic payments may be excluded under 7 CFR 3555.152(b)(5).	Required History: None, the income must be received at the time of submission to the Agency.         Lenders must document:         • The applicants are currently receiving the income; and         • The amount of income received each month.         Continuance: Income will be presumed to continue unless there is documented evidence the income will cease.
	, evidence of current receipt, bank state s or IRS tax transcripts with all schedule	
Interest	Include income that will be received in the ensuing 12 months. Net family assets that do not exceed a cumulative total of \$50,000 are not required to be considered in the annual income calculation.	Required History: Two years
	port the balance, rate of interest, and pa s or IRS tax transcripts with all schedule	
Live in Aides	Do not include	Do not include

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Income Type	Annual Income	Repayment Income
Medical Reimbursement	Do not include	Do not include
Mileage	Include amounts documented on the	Required History: One year
	pay statements as taxable gross	<b>Continuance:</b> Income will be presumed
	earnings that will be received in the	to continue unless there is documented
	ensuing 12 months.	evidence the income will cease.
		Mileage documented on earning
		statements as taxable income may be included.
		When a mileage deduction is claimed on
		the income tax return, the calculated
		amount may be added to repayment
		income. Lenders must follow current IRS
		guidance to calculate this amount.
<ul> <li>Documentation Source Option</li> <li>Paystub(s)/Earning state</li> <li>Federal income tax returns</li> </ul>		25.
<ul> <li>Paystub(s)/Earning stat</li> <li>Federal income tax returns</li> </ul>	tement(s). urns or IRS tax transcripts with all schedule	
Paystub(s)/Earning stat	tement(s). urns or IRS tax transcripts with all schedule Include all wages and pay	Required History: One year
<ul> <li>Paystub(s)/Earning stat</li> <li>Federal income tax returns</li> </ul>	tement(s). urns or IRS tax transcripts with all schedule	
<ul> <li>Paystub(s)/Earning stat</li> <li>Federal income tax returns</li> </ul>	tement(s). urns or IRS tax transcripts with all schedule Include all wages and pay allowances that will be received in	<b>Required History:</b> One year College/Technical School attendance may
<ul> <li>Paystub(s)/Earning stat</li> <li>Federal income tax returns</li> </ul>	tement(s). urns or IRS tax transcripts with all schedule Include all wages and pay allowances that will be received in the ensuing 12 months.	<b>Required History:</b> One year College/Technical School attendance may be substituted.
<ul> <li>Paystub(s)/Earning stat</li> <li>Federal income tax returns</li> </ul>	tement(s). urns or IRS tax transcripts with all schedule Include all wages and pay allowances that will be received in the ensuing 12 months. Hazardous duty pay and additional	Required History: One year College/Technical School attendance may be substituted. Continuance: Income will be presumed
<ul> <li>Paystub(s)/Earning stat</li> <li>Federal income tax returns</li> </ul>	tement(s). urns or IRS tax transcripts with all schedule Include all wages and pay allowances that will be received in the ensuing 12 months. Hazardous duty pay and additional income sources may be excluded	Required History: One year College/Technical School attendance may be substituted. Continuance: Income will be presumed to continue unless there is documented evidence the income will cease. In addition to base pay, military personned
<ul> <li>Paystub(s)/Earning stat</li> <li>Federal income tax returns</li> </ul>	tement(s). urns or IRS tax transcripts with all schedule Include all wages and pay allowances that will be received in the ensuing 12 months. Hazardous duty pay and additional income sources may be excluded	Required History: One year College/Technical School attendance may be substituted. Continuance: Income will be presumed to continue unless there is documented evidence the income will cease. In addition to base pay, military personne may be entitled to additional forms of
<ul> <li>Paystub(s)/Earning stat</li> <li>Federal income tax returns</li> </ul>	tement(s). urns or IRS tax transcripts with all schedule Include all wages and pay allowances that will be received in the ensuing 12 months. Hazardous duty pay and additional income sources may be excluded	Required History: One year College/Technical School attendance may be substituted. Continuance: Income will be presumed to continue unless there is documented evidence the income will cease. In addition to base pay, military personne may be entitled to additional forms of pay. Income sources such as basic
<ul> <li>Paystub(s)/Earning stat</li> <li>Federal income tax returns</li> </ul>	tement(s). urns or IRS tax transcripts with all schedule Include all wages and pay allowances that will be received in the ensuing 12 months. Hazardous duty pay and additional income sources may be excluded	Required History: One year College/Technical School attendance may be substituted. Continuance: Income will be presumed to continue unless there is documented evidence the income will cease. In addition to base pay, military personne may be entitled to additional forms of pay. Income sources such as basic allowance for housing and subsistence (BAH/BAS), clothing allowances, flight
<ul> <li>Paystub(s)/Earning stat</li> <li>Federal income tax returns</li> </ul>	tement(s). urns or IRS tax transcripts with all schedule Include all wages and pay allowances that will be received in the ensuing 12 months. Hazardous duty pay and additional income sources may be excluded	Required History: One year College/Technical School attendance may be substituted. Continuance: Income will be presumed to continue unless there is documented evidence the income will cease. In addition to base pay, military personnel may be entitled to additional forms of pay. Income sources such as basic allowance for housing and subsistence (BAH/BAS), clothing allowances, flight or hazard pay, rations, and proficiency
<ul> <li>Paystub(s)/Earning stat</li> <li>Federal income tax returns</li> </ul>	tement(s). urns or IRS tax transcripts with all schedule Include all wages and pay allowances that will be received in the ensuing 12 months. Hazardous duty pay and additional income sources may be excluded	Required History: One year College/Technical School attendance may be substituted. Continuance: Income will be presumed to continue unless there is documented evidence the income will cease. In addition to base pay, military personnel may be entitled to additional forms of pay. Income sources such as basic allowance for housing and subsistence (BAH/BAS), clothing allowances, flight or hazard pay, rations, and proficiency pay may be used for repayment income
<ul> <li>Paystub(s)/Earning stat</li> <li>Federal income tax returns</li> </ul>	tement(s). urns or IRS tax transcripts with all schedule Include all wages and pay allowances that will be received in the ensuing 12 months. Hazardous duty pay and additional income sources may be excluded	Required History: One year College/Technical School attendance may be substituted. Continuance: Income will be presumed to continue unless there is documented evidence the income will cease. In addition to base pay, military personnel may be entitled to additional forms of pay. Income sources such as basic allowance for housing and subsistence (BAH/BAS), clothing allowances, flight or hazard pay, rations, and proficiency pay may be used for repayment income provided it is verified to continue.
<ul> <li>Paystub(s)/Earning stat</li> <li>Federal income tax returns</li> </ul>	tement(s). urns or IRS tax transcripts with all schedule Include all wages and pay allowances that will be received in the ensuing 12 months. Hazardous duty pay and additional income sources may be excluded	Required History: One year College/Technical School attendance may be substituted. Continuance: Income will be presumed to continue unless there is documented evidence the income will cease. In addition to base pay, military personnel may be entitled to additional forms of pay. Income sources such as basic allowance for housing and subsistence (BAH/BAS), clothing allowances, flight or hazard pay, rations, and proficiency pay may be used for repayment income provided it is verified to continue. Additional consideration for the tax-
<ul><li> Paystub(s)/Earning stat</li><li> Federal income tax returns</li></ul>	tement(s). urns or IRS tax transcripts with all schedule Include all wages and pay allowances that will be received in the ensuing 12 months. Hazardous duty pay and additional income sources may be excluded	Required History: One year College/Technical School attendance may be substituted. Continuance: Income will be presumed to continue unless there is documented evidence the income will cease. In addition to base pay, military personne may be entitled to additional forms of pay. Income sources such as basic allowance for housing and subsistence (BAH/BAS), clothing allowances, flight or hazard pay, rations, and proficiency pay may be used for repayment income provided it is verified to continue.

- Military Earnings and Leave Statement(s).
- W-2's.
- Written VOE or electronic verifications.
- Federal income tax returns or IRS tax transcripts with all schedules.
- Section 9.3E provides additional information on employment verification options.

Income Type	Annual Income	Repayment Income
Mortgage Credit Certificate	Do not include	Required History: None
		The monthly benefit amount may be included in repayment income.
		Self-employed applicants are not eligible for MCC.

• Copy of the approved MCC award letter/contract with the rate of credit documented.

### **GUS Instructions:**

• In the "Borrower Information" page under "Income from Other Sources," use the dropdown button in the "Income Source" field and select "Mortgage Credit Certificate." Tab to the "Monthly Income" field and enter the amount.

Mortgage Differential Payment	Include amounts that will be received in the ensuing 12 months. Exclusions may apply under 7 CFR 3555.152(b)(5).	Required History: One yearInclude the differential payment in repayment income. Do not offset the mortgage payment with the amount of the allowance.Continuance: Income will be presumed to continue unless there is documented evidence the income will cease.
<ul> <li>Required Documentation:</li> <li>Verification from the employer to confirm the subsidy amount and duration of payments.</li> </ul>		
Notes Dessivable	Include amounts that will be	Dequined History, Two years

Notes Receivable	Include amounts that will be received in the ensuing 12 months. Exclusions may apply under 7 CFR 3555.152(b)(5).	Required History: Two years
Dequired Decomponentation.		

# **Required Documentation:**

- Copy of note to establish the amount and length of time of payment.
- Federal income tax returns or IRS transcripts with all schedules, for proof of receipt of income.

Income Type	Annual Income	Repayment Income
Overtime	Include amounts that will be received in the ensuing 12 months based on employment verifications. Exclusions may apply under 7 CFR 3555.152(b)(5).	<ul> <li>Required History: One year in the same, or similar, line of work.</li> <li>Continuance: Income will be presumed to continue unless there is documented evidence the income will cease.</li> <li>Underwriters must analyze overtime for the current pay period, and YTD earnings.</li> <li>Significant variances (increase or decrease) of 20 percent or greater in income from the previous 12 months must be analyzed and documented (e.g. variances due to seasonal/holiday, etc.) before considering the income stable and dependable.</li> </ul>

- Paystub(s)/Earning statement(s).
- W-2's.
- Written VOE or electronic verifications.
- Federal income tax returns or IRS tax transcripts with all schedules.
- Section 9.3E provides additional information on employment verification options.

Income Type	Annual Income	Repayment Income
Pensions	Include amounts that will be received in the ensuing 12 months. Lump sum withdrawals or sporadic payments may be excluded under 7 CFR 3555.152(b)(5).	<ul> <li>Required History: None, the income must be received at the time of submission to the Agency.</li> <li>Lenders must document: <ul> <li>The applicants are currently receiving the income; and</li> <li>The amount of the income received each month.</li> </ul> </li> <li>Continuance: Income will be presumed to continue unless there is documented evidence the income will cease.</li> </ul>
<ul> <li>Documentation Source Options:</li> <li>Benefit/Award verification letter, retirement documents, IRS 1099, evidence of current receipt, bank</li> </ul>		

- Benefit/Award verification letter, retirement documents, IRS 1099, evidence of current receipt, bank statements, etc.
- Federal income tax returns or IRS tax transcripts with all schedules.

Per Diem	Include amounts documented on	Required History: One year
	the pay statements as taxable gross earnings that will be received in the ensuing 12 months. Exclusions may apply under 7 CFR 3555.152(b)(5).	Taxable income may be included. <b>Continuance:</b> Income will be presumed to continue unless there is documented evidence the income will cease.
Documentation Source Options:         • Paystub(s)/Earning statement(s).         • Contract/comparent from employments state terms and duration of neurosciences.		

- Contract/agreement from employer to state terms and duration of payments.
- Federal income tax returns or IRS tax transcripts with all schedules.

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Income Type	Annual Income	Repayment Income
Rental Income A retained dwelling must meet the requirements of 7 CFR 3555.151(e).	Include positive net rental income that will be received in the ensuing 12 months. Negative net rental income is counted as zero in the annual income calculation.	Required History: Two yearsRents Received 24 Months or MorePositive net rental income receivedmay be included in the repaymentincome.Negative net rental income is treated as a recurring liability in the debt ratios.Refer to Chapter 11 for additional guidance when there is a mortgage liability associated with the rental income.Rents Received Less than 24 Months No rental income may be included for repayment purposes.Negative net rental income is treated as a recurring liability in the debt ratios.Refer to Chapter 11 for additional guidance when there is a mortgage liability in the debt ratios.

### **Required Documentation:**

- Federal income tax returns with all schedules, specifically Schedule E; or
- IRS transcripts with all schedules, confirm Schedule E is completed.
- Evidence of cash/check deposits, money order receipts, electronic payment receipt, etc. to document rents received for last 30 days.
- Signed lease of current occupants.

### **GUS Instructions:**

- Complete the applicable fields in the "Real Estate" page. Include the corresponding mortgage debt associated with the property, if applicable.
- Unless manually overwritten, GUS auto-calculates net rental income by employing a 25% vacancy factor. GUS uses 75% of the lender entered amount for monthly rental income and subtracts the lender entered amounts for monthly mortgage payment(s), insurance, taxes, association dues, etc.

Restricted Stock Units (RSU)	Include amounts listed as taxable	Required History: Two years
	income on the pay statements as	
	gross earnings that will continue to	
	be received in the ensuing 12	
	months. Exclusions may apply	
	under 7 CFR 3555.152(b)(5).	
Required Documentation:		

- RSU account statements or award letters.
- Paystubs, VOE's, or other documentation from the employer to support previous and future payments.

Income Type	Annual Income	Repayment Income
Retirement	Include amounts that will be received in the ensuing 12 months. Lump sum withdrawals or sporadic payments may be excluded under 7 CFR 3555.152(b)(5).	<ul> <li>Required History: None, the income must be received at the time of submission to the Agency.</li> <li>Lenders must document: <ul> <li>The applicants are currently receiving the income; and</li> <li>The amount of the income received each month.</li> </ul> </li> <li>Continuance: Income will be presumed to continue unless there is documented evidence the income will cease.</li> </ul>
Documentation Source Options: • Benefit/Award verification	letter, retirement documents, IRS 1099	), evidence of current receipt, bank
statements, etc.	, ,	, <b>1</b> ,
-	or IRS tax transcripts with all schedule	·s.
	*	
Royalty Payments	Include amounts that will be	Required History: Two years
	received in the ensuing 12 months. Exclusions may apply under 7 CFR 3555.152(b)(5).	Lenders must confirm the amount, frequency, and duration of these payments
Required Documentation: • Royalty contract or agreem	lent.	
	or IRS transcripts including all schedul	les.
Schedule K-1 This may be utilized to document income for applicants with less than a 25 percent ownership of a partnership, S corporation, limited liability company (LLC), ordinary income, net rental real estate income, or other net rental income reported on IRS Form 1005 11208 atta	Include monetary amounts (cash distributions) that will be received in the ensuing 12 months. Distributions of equipment, shares of real estate interest/ownership, non-monetary items, etc. are not included in the annual income.	<b>Required History:</b> Two years Schedule K-1 income may be utilized to qualify applicants if the lender can confirm the business has adequate liquidity to support the withdrawal of earnings. The Schedule K-1 may provide this confirmation through "guaranteed payments to the partner."
1065, 1120S, etc.		<b>Continuance:</b> These amounts will be presumed to continue unless there is documented evidence they will cease.
Required Documentation:		
• Federal tax returns or IRS	transcripts with all schedules.	
C 1 1 1 IZ 1 C		

• Schedule K-1 forms.

Income Type	Annual Income	Repayment Income
Scholarships	Include funds that will be received	Required History: Two years
	in the ensuing 12 months after deducting for tuition, fees, books and equipment.	Include remaining funds after deducting tuition, fees, books, and equipment.

- Award letter to state the benefit/scholarship amount or tuition assistance and date of termination.
- Evidence to support the deductions required to arrive at any repayment amount.

Seasonal Employment	Include amounts that will be received in the ensuing 12 months.	<b>Required History:</b> Two years, in the same line of work.
	Evidence of resignation, termination, retirement, or relocation from these positions may result in the exclusion of this income.	If the income is not earned at the time of submission to the Agency, the employer must provide verification that the applicants are still an employee along with an anticipated return to work date.
		<b>Continuance:</b> Income will be presumed to continue unless there is documented evidence the income will cease.

### **Documentation Source Options:**

- Paystub(s)/Earning statement(s).
- W-2's.
- Written VOE or electronic verifications.
- Federal income tax returns or IRS tax transcripts with all schedules.
- Section 9.3E provides additional information on employment verification options.

relocation from these positions may result in the exclusion of this to continue unless there is documented evidence the income will cease.	Secondary Employment	Include amounts that will be received in the ensuing 12 months.	<b>Required History:</b> One year of working primary and secondary employment concurrently.
		termination, retirement, or relocation from these positions may	

- Paystub(s)/Earning statement(s).
- W-2's.
- Written VOE or electronic verifications.
- Federal income tax returns or IRS tax transcripts with all schedules.
- Section 9.3E provides additional information on employment verification options.

Income Type	Annual Income	Repayment Income
Section 8 Housing Vouchers	Do not include	Required History: None
		The amount of the benefit payment may be included in repayment income. When the benefit is paid directly to the servicer, the amount of the benefit may be considered as a reduction of the PITI, rather than an addition to repayment income. A manual file submission is required in this instance.

- Benefit/Award letter to verify the subsidy amount.
- When used as a reduction of the PITI, documentation verifying the benefit is paid directly to the servicer must be maintained in the lender's permanent loan file.

### **GUS Instructions:**

• Enter the amount on the "Borrower Information" page under "Income from Other Sources." Use the dropdown button in the "Income Source" field and select "Housing Choice Voucher Program." Tab to the "Monthly Income" field and enter the amount.

Self-Employment Income and	Lenders must analyze Federal tax	Required History: Two years
Independent Contractors (1099)	returns to determine the appropriate	
	gross income calculations.	Lenders must analyze Federal tax
	Include zero in annual income for a business loss.	returns to determine the appropriate gross income.
		Depreciation, depletion, business use of home, and other paper deductions may be allowed to be added back to the net profit/loss. Lenders may refer to Fannie Mae Form 1084 or comparable self-employment analysis form for assistance.
		A business loss must be deducted from repayment income.

### **Required Documentation:**

- Most recent two years of Federal income tax returns or IRS tax transcripts with all schedules; and
- YTD Profit and Loss Statement (audited or unaudited), used for income trend analysis.

Income Type	Annual Income	Repayment Income
Separate Maintenance/Alimony	Include amounts that will be received in the ensuing 12 months. Legally enforceable payments that have not been received may be excluded when payments are not received for an extended period of time and a reasonable effort has been made to collect them through the official entity responsible for enforcing such payments.	Court Ordered Payments: Required History: Six months Maintenance that meets the minimum history, but the payment amounts are not consistent must use an average that is consistent with the payor's current ability/willingness to pay. Voluntary Payment Agreements: Required History: One year Maintenance that meets the minimum history, but the payment amounts are not consistent must use an average that is consistent with the payor's current ability/willingness to pay.

- Final divorce decree, legal separation agreement, or court order (front and pertinent pages) to document the amount and timeframe of the obligation.
- Evidence of timely receipt and consistent amount for required history: bank statements, canceled checks, deposit slips, tax returns, etc.

Social Security Income	Include amounts that will be	Required History: None, the income
	received in the ensuing 12 months.	must be received at the time of
	Exclusions may apply under 7	submission to the Agency.
	CFR 3555.152(b)(5).	Benefits that do not include an expiration date and are expected to be received for at least three years into the mortgage may be considered.
		Benefits received by applicants on behalf of minors (funds are intended for their support) may be utilized for repayment income if they are expected to be received for at least three years into the mortgage.
		Benefits received by applicants on behall of an adult household member may be used for repayment income if they are expected to be received for at least three years into the mortgage when there is
		evidence they are the legal guardian for the non-applicant adult household member.

- Benefit statement from the Social Security Office or Form SSA-1099/1042S, Social Security Benefit Statement.
- Legal guardianship/payee status for adult household members.

ncome Type tudent Loans upplemental Nutrition ssistance Program (SNAP) emporary Leave ncome/Temporary Reduction o Income with current mployer	Do not include         Do not include         Include amounts that will be received in the ensuing 12 months.         Exclusions may apply under 7         CFR 3555.152(a)(5).	Do not include         Do not include         Required History: None, the income must be received at the time of loan
emporary Leave ncome/Temporary Reduction Income with current	Include amounts that will be received in the ensuing 12 months. Exclusions may apply under 7	Required History: None, the income must be received at the time of loan
emporary Leave ncome/Temporary Reduction Income with current	Include amounts that will be received in the ensuing 12 months. Exclusions may apply under 7	Required History: None, the income must be received at the time of loan
emporary Leave ncome/Temporary Reduction Income with current	received in the ensuing 12 months. Exclusions may apply under 7	must be received at the time of loan
ncome/Temporary Reduction Income with current	received in the ensuing 12 months. Exclusions may apply under 7	must be received at the time of loan
ncome/Temporary Reduction Income with current	received in the ensuing 12 months. Exclusions may apply under 7	must be received at the time of loan
Income with current	Exclusions may apply under 7	
nployer	CFR 3555.152(a)(5).	closing.
		The lender must obtain all the
		following from the employer:
his guidance is for applicants		<ul> <li>Verification the applicants have the</li> </ul>
at are currently employed. This		right to return to work following the
uidance does not apply to		leave;
oplicants that are currently		<ul> <li>Documentation of the</li> </ul>
nemployed.		applicant's return date;
1 2		<ul> <li>Verification of the duration and</li> </ul>
		amount of temporary leave income;
		and
		• Documentation of regular
		employment prior to temporary leav
		Applicants that will return to work prior
		to the first mortgage payment may use
		their pre-leave income.
		then pre-leave income.
		Applicants that will not return to work
		prior to the first mortgage payment must
		use their current income received (which
		may be zero) plus non-retirement liquid
		reserves. Reserves must meet the
		required history and calculations in the
		Asset and Reserves section of this
		matrix. The total of income and assets
		must meet the mortgage obligation and
		additional monthly liability payments
		until the applicant's date of return to
		work.
		Lenders must document their calculation
		of income plus reserves divided by
		applicable months on Attachment 9-B,
		the Uniform Underwriting and
		Transmittal Summary, or on an alternate
		underwriting form.
• All employer verifications		

- Benefit statement/Contract. •
- •
- ٠
- Paystub(s)/Earning statement(s). Written VOE or electronic verification. Section 9.3E provides additional information on employment verification options. •

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Income Type	Annual Income	Repayment Income
Tips	Include amounts that will be received in the ensuing 12 months. Exclusions may apply under 7 CFR 3555.152(b)(5).	Required History: One year Underwriters must analyze tip income for the current pay period, and YTD earnings. Significant variances (increase or decrease) of 20 percent or greater in income from the previous 12 months must be analyzed and documented (e.g. variances due to seasonal/holiday/etc.) before considering the income stable and dependable. Continuance: Income will be presumed to continue unless there is documented evidence the income will cease.

# **Documentation Source Options:**

- Paystub(s)/Earning statement(s).
- W-2's.
- Written VOE or electronic verifications.
- Federal income tax returns or IRS tax transcripts with all schedules.
- Section 9.3E provides additional information on employment verification options.

Trust Income	Include amounts that will be	Required History: Six months
	received in the ensuing 12 months.	
	Exclusions may apply under 7	
	CFR 3555.152(b)(5).	

### **Required Documentation:**

- Trust documents: legally filed or recognized to document the balance, monthly payments, term of payments, mode of payment delivery (revocable or irrevocable), etc.
- Documentation to support payments received: bank statements, deposit slips, trust account statements, etc.

Unemployment	Include amounts that will be	Required History: Two years
	received in the ensuing 12 months. Benefits received while seeking new full/part time employment that have ended are excluded under 7	<b>Continuance:</b> Income will be presumed to continue unless there is documented evidence the income will cease.
	CFR 3555.152(b)(5)(v).	Applicants with a sole source of unemployment income are ineligible for a guaranteed loan.
<b>Documentation Source O</b>	ptions:	
• Evidence of comp	ensation: IRS Form 1099 or equivalent.	

Federal income tax returns or IRS tax transcripts with all schedules.

Income Type	Annual Income	Repayment Income
Unreimbursed Employee or Business Expenses	The total amount of unreimbursed expenses may be deducted from annual and adjusted annual income.	Required History: None The amount(s) of unreimbursed employee or business expenses deducted from the annual income must also be deducted from repayment income.
	A, Schedule C, or equivalent IRS filed or IRS tax transcripts with all schedule	
VA Benefits	Include amounts that will be received in the ensuing 12 months. Exclusions may apply under 7 CFR 3555.152(b)(5).	Required History: None, the income must         be received at the time of submission to the Agency.         Lenders must document:         • Applicants are currently receiving the income; and         • The amount of the income received each month         Benefits with no expiration date stated will be presumed to continue.         Benefits received by applicants on behalf of minors (funds are intended for their support) may be utilized for repayment income.         Benefits received by applicants on behalf of an adult household member may be used for repayment income when there is evidence they are the legal guardian for the non-applicant adult household member.

• Legal guardianship/payee status for adult household members.

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Income Type	Annual Income	Repayment Income
Variable Income (e.g. piece rate, union work, and other similar types of pay structures)	Include amounts that will be received in the ensuing 12 months. Exclusions may apply under 7 CFR 3555.152(b)(5).	<ul> <li>Required History: One year, in the same or similar line of work.</li> <li>Underwriters must analyze variable income earnings for the current pay period and YTD earnings. Significant variances (increase or decrease) of 20 percent or greater in income from the previous 12 months must be analyzed and documented (e.g. variances due to seasonal/holiday, etc.) before considering the income stable and dependable.</li> <li>Continuance: Income will be presumed to continue unless there is documented evidence the income will cease.</li> </ul>
Worker's Compensation Required Documentation:	Include amounts that will be received in the ensuing 12 months. Lump sums or sporadic payments may be excluded under 7 CFR 3555.152(b)(5).	Required History: Six months

- Award letter or settlement to state amount and duration of payments.
- Earnings statements/Paystubs.
- Written VOE from employer.

	7 CFR 3555.152(c)
Depen	dent Deduction [7 CFR 3555.152(c)(1)]:
•	\$480 deduction per eligible dependent at the time of submission to the Agency.
٠	Applicants with shared custody may include their child(ren).
)ocun	nentation Source Options:
•	Certify to the household number on Form RD 3555-21.
٠	List all household members in GUS and Attachment 9-B, the lender's Uniform Underwriting Transmittal
	Summary (FNMA Form 1008/Freddie Mac Form 1077), or equivalent.
hild	Care Expenses [7 CFR 3555.152(c)(2)]:
٠	Care for children age 12 and under.
٠	Care is necessary to enable a family member to work, seek employment, or attend school.
٠	Calculate anticipated child care expenses for the ensuing 12 months.
•	Applicants that have not placed their child into care or have no evidence to support payments, deposits, or
	registration fees are ineligible for this deduction.
•	Child care expenses that exceed the earnings of the family member enabled to work are not permissible
	for deduction.
)ocun	nentation Source Options:
٠	Utilize income tax returns, receipts, or third- party verifications provided by a licensed childcare facility or
	provider on letterhead that 1. Identifies the child enrolled; 2. Date of enrollment; 3. Payment due; and 4.
	Payment history.
٠	Relatives or non-licensed private individuals who provide care must also provide evidence of payments
	made (e.g. canceled checks, money order receipts, bank statements, etc.).
٠	Child support payments and school tuition are not eligible deductions.
٠	Attachment 9-G is an available option to document childcare expenses, but may not be used alone when
	additional documentation is required per this section to verify payment (i.e. relatives and private
	individuals).
٠	Calculations must be recorded on Attachment 9-B, the lender's Uniform Underwriting Transmittal Summary
	(FNMA Form 1008/Freddie Mac Form 1077), or equivalent.
• •	
Isadi	lity Expenses [7 CFR 3555.152(c)(3)]:
•	Deduction for eligible expenses that exceed three percent of the annual income.
•	Eligible expenses: 1. Allow the disabled individual or another household member to work; 2. Are non-
	reimbursable by insurance or other sources; and 3. Do not exceed the income earned by the person who is working due to the agree provided
	working due to the care provided.
•	Examples include but are not limited to daily living assistance, wheelchairs, ramps, adaption needs,
	workplace equipment, etc. Utilize documentation to estimate anticipated annual expenses.
•	
	nentation Source Options:
•	Third party verifications for caregivers/agencies for the dates, costs, and fees.
•	Receipts, itemized income tax returns, and other evidence to support the deductions.
•	Calculations must be recorded on Attachment 9-B, the lender's Uniform Underwriting Transmittal Summary

Calculations must be recorded on Attachment 9-B, the lender's Uniform Underwriting Transmittal Summary (FNMA Form 1008/Freddie Mac Form 1077), or equivalent.

(03-09-16) SPECIAL PN Revised (05-06-24) PN 613 •

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# **Adjusted Annual Income Deductions** 7 CFR 3555.152(c) Elderly Household Deduction [7 CFR 3555.152(c)(4)]: Applicants age 62 or older. One \$400 deduction allowed per household.

### **Documentation Source Options:**

Certify to date of birth on the loan application. ٠

### Medical Expenses [7 CFR 3555.152(c)(5)] (Elderly and Disabled Households Only):

- Deduction for eligible expenses that exceed 3 percent of the annual income for entire family.
- Definition of elderly family is in 7 CFR 3555.10. •
- Utilize documentation to estimate anticipated annual expenses. •

- Itemized tax return documents. •
- Receipts for insurance premiums, prescriptions, dental and eye exams, eyeglasses, medical/health products • or apparatus, hearing aids, visiting or live in care providers, etc.
- Calculations must be recorded on Attachment 9-B, or lender's Uniform Underwriting Transmittal Summary ٠ (FNMA Form 1008/Freddie Mac Form 1077), or equivalent.

# 7 CFR 3555.152(d)

Cash Reserves calculated by the system represent the amount of liquid assets that remain available to the applicants/borrowers after loan closing (includes amounts received at closing). Lenders must use caution and not overstate assets utilized for reserves.

Although all household assets must be verified and documented in the permanent loan file, the lender may underwrite to the most conservative approach with no consideration of assets entered into GUS.

When assets are entered into GUS and used as reserves, lenders must ensure that the funds will be available to the applicants post-closing.

Unverified funds are not an acceptable source of funds for down payment, closing costs, etc.

USDA does not require evidence from all parties to access joint or business accounts unless access to the funds are restricted without it.

# Bridge Loan

### **Documentation:**

- Evidence of loan proceeds, where they are held (depository account, etc.), and balance remaining.
- Confirm corresponding liability for this debt is included in the total debt ratio if applicable.

### Reserves: Eligible

Funds to Close: Eligible

### **Business Accounts**

### **Documentation:**

- Two months of recent bank statements; or
- Verification of Deposit (VOD) and a recent bank statement (official electronic printout of monthly statement is acceptable).

# Reserves: Eligible

• Lenders must use the balance as reflected on the most current bank statement, or on the verification of deposit if the date on the verification of deposit is dated after the bank statement (online transaction printouts, registers or lists are not permitted in lieu of bank statements).

### Funds to Close: Eligible

### **GUS Instructions:**

• Enter as Asset Type "Other" in the "Other Assets You Have" section and select either "Other Liquid Asset" or "Other Non-Liquid Asset."

### Cash on Hand

#### **Documentation:**

- Applicants must supply a letter of explanation to state how the funds were accumulated (how much weekly/monthly/etc.).
- Lender must determine reasonableness of accumulation based on income stream, spending habits, etc.

#### Reserves: Ineligible

Funds to Close: Eligible

#### **Certificate of Deposit (CD)**

#### **Documentation:**

• Recent account statement (monthly, quarterly, etc.) to evidence the account balance and early withdrawal penalty, if applicable.

# Reserves: Eligible

• Lenders may use the current vested balance, minus applicable fees/penalties.

### Funds to Close: Eligible

### Depository Accounts: Checking, Money Market Accounts, and Savings

### **Documentation:**

- Two months of recent bank statements; or
- Verification of Deposit (VOD) and a recent bank statement (official electronic printout of monthly statement is acceptable).
- Investigate all recurring deposits on the account statements that are not attributed to wages or earnings to confirm the deposits are not from undisclosed income sources. There is no tolerance or percentage of the amount of a recurring deposit that is not required to be investigated.
- Investigate individual (non-recurring) deposits greater than \$1,000 on the account statements that are not attributed to wages or earnings to confirm the deposits are not from undisclosed income sources.
- If the source of a deposit is readily identifiable on the account statement(s), such as a direct deposit from an employer, the Social Security Administration, an IRS or state income tax refund, or a transfer of funds between verified accounts, and the source of the deposit is printed on the statement, the lender does not need to obtain further explanation or documentation. However, if the source of the deposit is printed on the statement, but the lender still has questions as to the source of the deposit, the lender should obtain additional documentation.

### Reserves: Eligible

• Lenders must use the ending balance as reflected on the most current bank statement, or on the verification of deposit if the date on the verification of deposit is dated after the bank statement. Lenders may also opt for a more conservative approach and use a lower figure at their discretion. Electronic printouts are not permitted, unless they are the official electronic statements provided by the banking institution. Deposited gift funds require further documentation and calculation. Refer to the "Gift Funds" section of this Attachment for further guidance.

### Funds to Close: Eligible

• In addition to the documentation requirements above, electronic printouts are permitted to verify cash to close.

# Earnest Money

### **Documentation:**

• Retain a copy of the check, money order receipt, etc. that was remitted for the earnest money. **Reserves:** Eligible

### Funds to Close: Eligible

### **GUS Instructions:**

- Earnest money that has cleared an applicant's depository account may be entered under the "Other Credits" section of the "Lender Loan Information" GUS application page. The amount of earnest money should not be reflected in the balance of any asset entered on the "Assets and Liabilities" application page.
- Refer to the "Gift Funds" section of this Attachment for additional guidance when gift funds are used for the Earnest Money deposit.

### Foreign Assets (Assets located outside of the United States and its territories)

### **Documentation:**

- Documentation verifying assets have been exchanged to U.S. dollars and held in a Federal or State regulated financial institution prior to closing.
- Lender must verify funds availability and accompanying documentation that has been converted to English, or provide a translation attached to each document, and ensure the translation is complete and accurate.

# Reserves: Eligible

Funds to Close: Eligible

### Gift of Equity, Sweat Equity, or Rent Credits

### **Documentation:**

- These gifts or credits must be applied as a reduction to the purchase price of the dwelling.
- Ensure the appraiser is aware of the gift and/or credit. This will allow them to properly complete the appraisal report, note the reduction, and support the appraised value compared to purchase price, if applicable.
- The borrower may not receive cash back at loan closing for these gifts and/or credits.

Reserves: Ineligible

### Funds to Close: Ineligible

### Gift Funds

# **Documentation:**

- Gift funds are considered the applicant's own funds, therefore excess gift funds are eligible to be returned to the applicant at loan closing.
- Gift funds may not be contributed from any source that has an interest in the sale of the property (seller, builder, real estate agent, etc.).
- Cash on hand is not an acceptable source of donor gift funds.
- A gift letter must be obtained to specify the donor, the dollar amount of the gift, and include a statement that the funds do not have to be repaid.
- The lender must verify that sufficient funds to cover the gift have been transferred to the applicant's account, or will be documented as received by the closing agent at the time of closing. Acceptable documentation includes:
  - Evidence of the applicant's deposit;
  - A copy of the donor's funds by check/electronic transfer to the closing agent; or
  - A copy of the Closing Disclosure showing receipt of the donor's funds.

Reserves: Ineligible

### Funds to Close: Eligible

### **GUS Instructions:**

- Gift funds should be entered in the "Gifts or Grants You Have Been Given or Will Receive for This Loan" section of the "Loan and Property Information" GUS application page. If the funds have already been deposited into an asset account, select "deposited" and include the amount of the gift in the applicable asset account on the "Assets and Liabilities" GUS application page. If the funds have not been deposited into an asset account, select "not deposited" and do not include the gift in an asset account on the "Assets and Liabilities" GUS application page.
- Gift funds applied as Earnest Money should not be reflected in the "Gifts or Grants You Have Been Given or Will Receive for This Loan" section of the "Loan and Property Information" GUS application page.

## Individual Development Account (IDA)

### **Documentation:**

- Two months of account statements; or
- Verification of Deposit (VOD); or
- Alternate evidence provided by the account trustee/management to support account activity and monthly balances.
- Verification must document the vested/amount available for withdrawal without penalty or reimbursement.

#### Reserves: Eligible

- Lenders must use the lesser of the current vested balance or the previous month's ending vested balance.
- Funds to Close: Eligible

### Life Insurance Documentation:

- Documentation:
  - Document the applicant's receipt of funds from the policy.
  - Verify where the proceeds are held and confirm they are available to the applicants.
  - Confirm corresponding liability for this debt in the total debt ratio, if applicable.

Reserves: Eligible

Funds to Close: Eligible

# Lump Sum Additions: IRS Refunds, Lottery Winnings, Inheritances, Withdrawals from Retirement Accounts

### **Documentation:**

- Document the applicant's receipt of funds.
- Verify where the proceeds are held and confirm they are available to the applicants.
- One-time deposits may not require annual income consideration under 7 CFR 3555.152(b)(5)(vi).
- Do not enter into GUS separately if it is already included in the borrower's depository account.

Reserves: Eligible

Funds to Close: Eligible

### **Personal Property Sold**

### **Documentation:**

- Document the applicant's ownership of the asset.
- Evidence of the transfer of ownership of the asset through a bill of sale or statement from the purchaser.
- Receipt of sales proceeds through deposit slips, bank statements, or a copy of the purchasing party's canceled check, money order, or electronic funds transfer.

# Reserves: Eligible

Funds to Close: Eligible

## Retirement: 401(k), IRA, etc.

### **Documentation:**

- Recent account statement (monthly, quarterly, etc.) to evidence the account balance, vested balance available for withdrawal, and early withdrawal penalty, if applicable.
- Funds borrowed against these accounts may be used for funds to close but are not considered in reserves. The borrowed funds should not be reflected in the balance of any asset entered on the "Assets and Liabilities" application page.

### Reserves: Eligible

- 60 percent of the vested amount available to the applicants may be used as reserves.
- Funds borrowed against these accounts are <u>not</u> eligible for reserves. The borrowed funds should not be reflected in the balance of any asset entered on the "Assets and Liabilities" application page.

### Funds to Close: Eligible

### Sales Proceeds: Real Estate Owned

### **Documentation:**

- Closing disclosure or acceptable alternative.
- Verify where the proceeds are held and confirm they are available to the applicants.

### Reserves: Eligible

- Reserves will be calculated based on the data entered in the "Assets and Liabilities" and "Real Estate" application pages in GUS. Lenders must confirm the GUS calculation. An override of the data entry, or other asset data entry for this purpose, must have supporting documentation.
- Net equity/sales proceeds manually entered on a loan application must have supporting documentation.

### Funds to Close: Eligible

### Secured Loan from Personal Asset

### **Documentation:**

- Document the amount of the secured loan proceeds and the source (e.g. Certificate of Deposit, stocks, etc.).
- Confirm corresponding liability for this debt is included in the total debt ratio, if applicable.
- This guidance does not apply to funds borrowed from an applicant's retirement account (e.g. 401(k), IRA, etc.). Please review the "Retirement" section of this matrix for guidance on these types of accounts.

### Reserves: Eligible

### Funds to Close: Eligible

### Stocks, Stock Options, Bonds, Mutual Funds, and Investments

#### **Documentation:**

• Recent account statement (monthly, quarterly, etc.) to evidence the account balance, vested balance available for withdrawal, and early withdrawal penalty, if applicable.

#### Reserves: Eligible

Funds to Close: Eligible

### **Trust Accounts**

### **Documentation:**

- Verify applicants have access to the funds, amounts, circumstances, requirement to repay withdrawal, etc.
- Recent account/trust statement (monthly, quarterly, etc.) to evidence the account balance.

Reserves: Eligible

Funds to Close: Eligible

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# Assets and Reserves

### **Unsecured Loan: Borrowed Funds**

#### **Documentation:**

- Document the amount of the loan proceeds and the source (e.g. signature loan, line of credit, credit card advance/loan, overdraft protection, etc.).
- Confirm corresponding liability for this debt is included in the total debt ratio, if applicable.

Reserves: Ineligible

Funds to Close: Ineligible

### ASSET CHANGES AFTER CONDITIONAL COMMITMENT ISSUANCE

Assets verified prior to loan closing that are less than the amounts entered into GUS or on the loan application may retain the issued Conditional Commitment (Form RD 3555-18/18E) when one the following are met:

- 1. The application was approved with zero months of cash reserves; or
- 2. The application will continue to have a minimum of four months of cash reserves.